

Case Study

Client - Wipro

Just in time hiring at right price point

Client was challenged with growing concerns of rising cost of resources and need to hire them just in time. Client also wanted a flexibility to on-board and off-board resources based on business needs.

Outcome achieved

95%

Resources hired within pay range

45%

Average time savings for onboarding



The Client

Wipro is a leading Global IT services provider with global operations and providing consulting and managed services to a wide variety of clients.

Challenge faced

Tight price points, short onboarding needs, Just in time hiring needs



Journey to Success

In the past 12 months Wipro saw some unprecedented growth with their healthcare segment as they made a large acquisition and there was a need to grow the business. Wipro also wanted to hire at the right price point and also at the right time.

Talally took the challenge and our relentless sourcing team relentlessly created a healthy pipeline of immediate joiners within defined budget. Most of this was possible due to our diverse sourcing pool which let the client hire in bulk numbers across locations.

We helped solve their business needs and today, we are one of their top partners!

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